Registered No 402684

# EDO MBM Technology Limited

**Report and Financial Statements** 

31 December 2007

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## EDO MBM Technology Limited

Registered No 402684

### Directors

P Hills P Davies J Eaton

### Secretary

A Roberts

### Auditors

Ernst & Young LLP Wessex House 19 Threefield Lane Southampton SO14 3QB

### **Registered Office**

Emblem House Home Farm Business Park Home Farm Park Brighton East Sussex BN1 9HU

# **Directors' report**

The directors present their report and financial statements for the year ended 31 December 2007

#### **Results and dividends**

The profit, after tax, for the year amounted to  $\pounds$  867,000 (2006 – loss of  $\pounds$ 497,000) The directors do not recommend the payment of any dividends

#### Principal activities and review of the business

The principal activity of the company during the year was the design, manufacture and assembly of a range of electro-mechanical equipment The company continues to invest in development of new and existing products

Involvement of the staff in the business is considered by the directors to be extremely important and various methods of communication are undertaken including an Employees Involvement Council, monthly briefings and various committees

#### Financial key performance indicators

The directors consider the results achieved in the year to be satisfactory

The company consider the following to be the key financial performance indicators -

	2007	2006
Sales	£13m	£11 5m
Operating Profit	£0 9m	£0 2m
Order Input	£12 7m	£13 7m
Cash Flow from Operations	£1 7m	£0 2m
Capital Expenditure	£0 4m	£0 3m

#### **Research and development**

The company remains committed to developing new products and technologies in its core business areas

#### **Future developments**

The directors aim to maintain the management policies which have resulted in the company's continued successful operational performance. Following the excellent order intake and the further capital investment in 2007 the directors consider that 2008 will exceed the performance in 2007.

#### Directors

The directors who served during the year and subsequent to the year end are shown below

- P Hills
- P Davies
- P Davis (resigned 16 March 2007)
- A Roberts (resigned 31 December 2007)
- J Eaton

The company has indemnified the directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 1985 Such qualifying third party indemnity provision was in force during the year and is in force as at the date of approving the directors' report

#### Principal risks and uncertainties

The principal risks and uncertainties facing the company are at follows -

# **Directors' report**

#### Competitive Risk

The majority of our contracts are obtained through a competitive bidding process. The successful award of these contracts is uncertain

#### Legislative Risk

As a contractor and sub-contractor to the UK Government we are subject to various laws and regulations that are more restrictive than those applicable to non-government contractors Failure to comply with these regulations may impact on the performance of company

#### Technical Skill Risk

There is a continuing demand for qualified technical personnel, and we believe that our future growth and success will depend upon our ability to attract, train and retain such personnel. Competition for personnel in the industry is intense, and there are a limited number of persons with knowledge of, and experience in, this industry Although we currently experience relatively low rates of turnover for our technical personnel, the rate of turnover may increase in the future. An inability to attract or maintain a sufficient number of technical personnel could have a material adverse effect on our contract performance or on our ability to capitalise on market opportunities.

#### Financial Risk

The financial performance of the company may be at risk to fluctuations in foreign currency rates and failure of counterparties to discharge their financial obligations

To minimise the risk of foreign currency rate fluctuations the company may use forward foreign currency contracts to reduce exposure or may ensure foreign currency assets and liabilities are equally matched

To minimise the risk of a customer failure to discharge its obligations the company employs stringent internal policies to ensure that deferred terms are only granted to customers who demonstrate an appropriate payment history and satisfy credit worthiness procedures

#### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information required by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

#### Auditors

A resolution to reappoint Ernst & Young LLP as auditors will be put to the shareholders at the Annual General Meeting

On behalf of the board

P Hills Director

6 March, 2008

# Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing those accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act 1985 They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

# Independent auditors' report

to the members of EDO MBM Technology Limited

We have audited the company's financial statements for the year ended 31 December 2007 which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, Balance Sheet and the related notes 1 to 17 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985 Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) as set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Independent auditors' report

to the members of EDO MBM Technology Limited (continued)

### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Emit + Yang US

Ernst & Young LLP Registered Auditor Southampton

6 March 2008

# **Profit and loss account**

### for the year ended 31 December 2007

		2007	2006
	Notes	£000	£000
Turnover	2	12,973	11,470
Cost of sales		(7,365)	(5,655)
Gross profit	-	5,608	5,815
Administrative expenses		(4,737)	(5,575)
Operating profit	3	871	240
Interest receivable	6	121	133
Exceptional item	9	-	(842)
Profit / (Loss) on ordinary activities before taxation	-	992	(469)
Tax charge on profit on ordinary activities	7	(125)	<b>`(28</b> )
Profit / (Loss) retained for the financial year	-	867	(497)
	-		

# Statement of total recognised gains and losses

### for the year ended 31 December 2007

There are no recognised gains or losses other than the profit of £867,000 attributable to the shareholders for the year ended 31 December 2007 (2006 - loss of £497,000)

# **Balance sheet**

at 31 December 2007

	Notes	2007 £000	2006 £000
Fixed assets Tangible assets	8	1,614	1,789
		1,614	1,789
Current assets		<u> </u>	
Stocks	10	1,468	1,412
Debtors Cash at bank	11	6,739 2,943	7,788 1,220
		11,150	10,420
Creditors: amounts falling due within one year	12	(2,507)	(2,792)
Net current assets		8,643	7,628
Total assets less current liabilities		10,257	9,417
Provisions for liabilities and charges	13	(192)	(219)
Net assets		10,065	9,198
Capital and reserves	1.6	<b>6 0</b> 00	<b>5 0</b> 00
Called up share premium	15	5,200	5,200
Share premium account	16	10	10
Profit and loss account	16	4,855	3,988
Shareholders' funds	16	10,065	9,198

P Hills Director

6 Munch, 2008

at 31 December 2007

### 1. Accounting policies

#### Basis of preparation

The financial statements of EDO MBM Technology Limited were approved for issue by the Board of Directors on the date shown on the balance sheet

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards

#### Preparation of group accounts

The company has utilised the exemption available under section 248 of the Companies Act 1985, not to prepare group accounts These accounts therefore present information about the company as an individual undertaking and not about its group

#### **Cash flow statement**

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement The cash flows of the company are included in the group accounts of the ultimate parent undertaking ITT Corporation

#### **Related parties transactions**

The company has taken advantage of the exemption in FRS 8 from disclosing transactions with shareholders or investees of the ITT Corporation group

#### Fixed assets

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write-off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows

Plant and machinery - 10% to 33 1/3% straight line

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable

#### Fixed asset investments

Investments in subsidiary undertakings, which are held as fixed assets, are stated at cost less provision for any impairment The carrying values are reviewed for impairment if events or changes in circumstances of the subsidiary undertaking indicate the carrying value may not be recoverable

#### Stocks and long term contracts

Stocks and work in progress, other than on long term projects, are stated at the lower of cost and net realisable value. Cost includes materials, direct labour and production overheads appropriate to the relevant stage of production. Net realisable value is based on estimated selling price less all further costs to completion and all relevant marketing, selling and distribution costs.

Work in progress on long term contracts as defined by SSAP 9 is included as amounts recoverable on contracts under debtors. Advance and progress payments are included under creditors to the extent that they exceed the related work in progress. The change in work in progress is included within turnover.

at 31 December 2007

#### 1. Accounting policies (continued)

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exception

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date All differences are taken to the profit and loss account

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### **Operating lease agreements**

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

#### Pension costs

The company operates a defined contribution pension scheme Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme

at 31 December 2007

#### 2. Turnover

3.

Turnover, which is stated net of value added tax, represents sales to third parties, and arises from the principal activities of the company

An analysis of turnover by geographical market is given below

Auditors' remuneration - statutory audit services

Depreciation of owned fixed assets

- other services

	2007 £000	2006 £000
United Kingdom and Continental Europe The Americas Rest of the World	11,266 1,707 -	7,729 3,722 19
	12,973	11,470
Operating profit		
This is stated after charging/(crediting)		
	2007	2006

Operating lease rentals - land and buildings Foreign exchange loss / gain 30 34 During the year, the company had a share-based payment arrangement for all permanent UK employees,

whereby the company purchases shares of its previous ultimate parent company, EDO Corporation, worth US \$ 325 (2006 - US \$325) to each employee annually The operating profit is stated after this charge

#### 4. Staff costs

	2007	2006
	£000	£000
Wages and salaries	3,116	3,127
Social security costs	312	323
Other pension costs	314	297
	3,742	3,747

£000

30

5

354

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325

£000

30

368

\_\_\_\_

315

5

at 31 December 2007

# 4. Staff costs (continued)

The monthly average number of employees during the year was as follows

	2007	2006
	No	No
Production staff	82	94
Sales and distribution staff	10	10
Administrative staff	40	41
	132	145

### 5. Directors' emoluments

6.

	2007	2006
	£000	£000
Emoluments	329	380
Value of company pension contributions to money purchase schemes	75	45
	2007	2006
	No	No
Members of money purchase pension schemes	4	5
The amounts in respect of the highest paid director are as follows		
	2007	2006
	£000	£000
Emoluments	82	94
Value of company pension contributions to money purchase schemes	42	14
Interest receivable		
	2007	2006
	£900	£000
Bank interest receivable	121	133

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at 31 December 2007

### 7. Tax on ordinary activities

The tax credit is made up as follows

(a) Tax on profit on ordinary activities

	2007	2006
	£000	£000
Current tax		
United Kingdom corporation tax at 30% (2006 – 30%)	260	-
Adjustment in respect of prior years	(108)	(28)
Group relief	-	42
Total current tax (note 8(b))	152	14
		<u></u>
Deferred tax		
Origination and reversal of timing differences	(13)	(1)
Adjustment in respect of prior year	(14)	15
Tax on profit on ordinary activities	125	28

#### (b) Factors affecting current tax charge for the year

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 30% (2006 - 30%) The differences are reconciled below

	2007	2006
	%	%
Standard rate of tax as a percentage of profit before tax	30	(30)
Effects of		10
Group relief adjustment	(6)	43
Movement in short term timing differences	l	(1)
Prior period adjustments	(11)	(6)
Current tax rate as a percentage of profit/(loss)	15	6
(c) Deferred tax		
	2007	2006
	£000	£000
Capital allowances in advance of depreciation	192	(14)
Provision for deferred taxation	192	(14)

at 31 December 2007

### 8. Tangible fixed assets

9.

l'angible fixed assets			Plant o	& Machinery £000
Cost At 1 January 2007 Additions				5,748 179
At 31 December 2007				5,927
Depreciation At 1 January 2007 Additions				3,959 354
At 31 December 2007				4,313
Net book value At 31 December 2007				1,614
At 31 December 2006				1,789
Investments				Subsidiary undertakings £000
Cost At 1 January 2007 and 31 Decem	ber 2007			842
Amounts provided At 1 January 2007 and 31 Decem	ber 2007			842
Net book value At 31 December 2007				-
At 31 December 2006				
Name of company	Country of incorporation	Proportion of ordinary share held	Nature of busines.	s
EDO Rugged Systems Limited	United Kingdom	100%	Design and sale o computer equipme	

In 2006, the investment in EDO Rugged Systems Limited was fully impaired and the cost disclosed as an exceptional item in the Profit and Loss Account

at 31 December 2007

### 10. Stocks

		2007	2006
		£000	£000
	Raw materials and consumables	1,008	903
	Work in progress	460	509
		1,468	1,412
11.	Debtors		
		2007	2006
		£000	£000
	Trade debtors	1,646	2,291
	Amounts owed by group undertakings	4,927	5,360
	Prepayments and accrued income	166	137
		6,739	7,788
12.	Creditors: amounts falling due within one year		
		2007	2006
		£000	£000
	Trade creditors	780	936
	Amounts owed to group undertakings	814	716
	Corporation tax	200	46
	Other taxation	354	295
	Accruals and deferred income	359	799
		2,507	2,792

Outstanding amounts in respect of the defined contribution scheme payable at the balance sheet date were  $\pounds$  50,000 (2006 -  $\pounds$ 24,000)

at 31 December 2007

### 13. Provisions for liabilities and charges

	Deferred
	taxation
	£000
At 1 January2007 Profit and loss movement during the year (note 8)	219 (27)
At 31 December 2007	192

### 14. Commitments under operating leases

At 31 December 2007 the company had annual commitments under non-cancellable operating leases as set out below

				Land and buildings	
				2007	2006
				£000	£000
	Operating leases which expire Within one year			10	-
	In two to five years			321	321
				331	321
15.	Share capital				
				2007	2006
	Authorised			£000	£000
	Ordinary shares of £1 each			5,200	5,200
			2007		2006
	Allotted and called up	No	£000	No	2000 £000
	moneu unu cuneu up	140	2000	140	2000
	Ordinary shares of £1 each	5,200,000	5,200	5,200,000	5,200

at 31 December 2007

### 16. Reconciliation of shareholders' funds and movement on reserves

	Share capital £000	Share premium account £000	Profit and loss account £000	Total share- holders' funds £000
At 1 January 2006 Loss for the year	5,200	10 -	4,485 (497)	9,695 (497)
At 31 December 2006 Profit for the year	5,200	10	3,988 867	9,198 867
At 31 December 2007	5,200	10	4,855	10,065

### 17. Ultimate parent company and controlling party

The Company's intermediate parent undertaking is EDO (UK) Limited, a company incorporated in England

In December 2007, the company's ultimate parent undertaking, EDO Corporation, was acquired by ITT Corporation, both of which are incorporated in the United States Following this transaction the Director's consider that the company's ultimate parent company and controlling party to be ITT Corporation

ITT Corporation is the parent undertaking of the largest and smallest consolidated group that includes the company Copies of its group financial statements are available from 4 West Oak Lane, White Plains, NY 10604